



**18th Annual New England
Payroll Conference**

NASHUA, NEW HAMPSHIRE • JUNE 9, 10, 11, 2010

SPECIAL GUEST SPEAKERS

CONFERENCE OPENING – General Session A

Wednesday, 8:00 AM – 10:00 AM

Matt Isbell- President, COBRA Resources

COBRA – The Federal Law That Just Keeps Coming Back!

The road to compliance with the federal COBRA law, that one which deals with continuation of group health insurance, has taken some dramatic and dangerous turns in the last year. New notification requirements, expanded COBRA timelines, and the requirement that employers subsidize COBRA premiums, which impacts both accounting and tax departments, have made compliance a real challenge for administrators. In this general session, Matt will straighten that road by debunking COBRA myths and breaking down legalistic mumbo-jumbo into easily understandable components. After having the fog of change cleared, we will leave the session with greater confidence in our abilities to handle any COBRA situation we might confront.

General Session B

Wednesday, 2:30 PM – 4:00 PM

William Dunn, CPP - Manager of Government Relations, American Payroll Association

Data Privacy in the Payroll Department

As payroll professionals we are entrusted with considerable amounts of employees' personal information, and it is our responsibility to protect it from misuse and abuse. In this session, we will learn how federal and state data privacy laws relate to fulfilling this responsibility.

General Session C

Thursday, 8:00 AM – 10:00 AM

JW Fiocchi, CPP, Consultant - National Speakers' Bureau, American Payroll Association

Dealing With the 27th/53rd Pay Period Phenomenon

Few payroll issues challenge employers, employees, and payroll professionals the way an "extra" pay period does for organizations with biweekly or weekly pay cycles. During this session we will come to better understand how and when this "extra" pay period will impact an organization. We will also learn how to minimize the impact by preparing for it and discuss strategies for avoiding it entirely.

General Session D

Thursday, 2:30PM – 4:00PM

Jon Bohnert - Executive Vice President, Symmetry Software

Web 2.0 – The Next Generation of Web Technology

Do you know what SaaS, Social Networking, Wiki's, Blogs, and Mash Ups are? Maybe you are familiar with some of them, but all of them? These are indicative of the way in which technology has evolved over recent years. Is this emerging technology relevant to payroll? This session will answer that question by providing examples and explanations.

General Session E

Friday, 8:30AM – 10:00AM

Scott Mezistrano, CPP - Sr. Manager of Government Relations, American Payroll Association

APA Lobbying Efforts – Tax and Immigration

Change is the only constant for payroll professionals, and staying up-to-date is essential for our success! How do new laws and regulations affect our companies' compliance responsibilities? The APA lobbies various federal and state lawmakers and regulators on a regular and continuing basis to express the needs and desires of the payroll community with a special focus on reducing the administrative burden the payroll department experiences. New this year are payroll's role in health care reform, the APA's comments on cell-phone taxation, and the possibility of new W-4 instructions for nonresident aliens. Scott will also provide an update on the accomplishments of the APA on the IRS advisory committees and victories by the Government Affairs Task Force on improving tax forms and publications, redesigning SSA wage reporting, and clarifying our responsibilities with I-9 and E-Verify. Come, listen, heed, and succeed!

CONFERENCE SCHEDULE

WEDNESDAY-JUNE 9, 2010

7:00am – 4:30pm	Registration
7:00am – 8:00am	Continental Breakfast
8:00am – 10:00am	General Session A
10:00am – 10:15am	Break
10:15am – 11:45pm	Session 1
11:45pm – 12:45pm	Lunch with Exhibitors
12:45pm – 2:15pm	Session 2
2:15pm – 2:30pm	Break
2:30pm – 4:00pm	General Session B
4:30pm – 6:00pm	Exhibitor Social

THURSDAY-JUNE 10, 2010

7:30am – 12:00pm	Registration
7:00am – 8:00am	Continental Breakfast
8:00am – 10:00am	General Session C
10:00am – 10:15am	Break
10:15am – 11:45pm	Session 3
11:45pm – 12:45pm	Lunch with Exhibitors
12:45pm – 2:15pm	Session 4
2:15pm – 2:30pm	Break
2:30pm – 4:00pm	General Session D
4:00pm	Evening at Leisure

FRIDAY-JUNE 11, 2010

8:00am	Buffet Breakfast
8:30am – 10:00am	General Session E
10:00am – 11:30am	Conference Closing Session & 2011 Conference Give-a-way!!!

YOU MUST BE PRESENT TO WIN!!!

GENERAL SESSION A - "COBRA - The Federal Law That Just Keeps Coming Back"
Presented by Matt Isbell, President, COBRA Resources

GENERAL SESSION B - "Data Privacy in the Payroll Department"
Presented by William Dunn, CPP, American Payroll Association

GENERAL SESSION C - "Dealing With the 27th/53rd Pay Period Phenomenon"
Presented by JW Fiocchi, CPP, National Speakers' Bureau,
American Payroll Association

GENERAL SESSION D - "Web 2.0 - The Next Generation of Web Technology"
Presented by Jon Bohnert, Executive Vice President, Symmetry Software

GENERAL SESSION E - "APA Lobbying Efforts - Tax and Immigration"
Presented by Scott Mezistrano, CPP, American Payroll Association

IMPORTANT INFORMATION

Registration will begin at 7:00 am on Wednesday and the booth will be staffed to answer any questions throughout the conference. Please pick up your badge, personal schedule, and conference materials there. BADGES must be worn for admittance to all conference functions.

CONFERENCE CONTACTS

Katherine Wichlac, CPP Co-Chairperson katyjane15@aol.com	Donna Turban, CPP Secretary/Registrations, Class Evaluations 603-773-6494	Susan Baptista, CPP Education, Brochure 617-587-8261	Susan Janssen Purchasing 617-358-6881	Liz Soos, CPP Hospitality, Brochure Editor 978-698-7744
Rosemarie Fraumeni, CPP Co-Chairperson, Treasurer Education Chairperson 978-621-0270	Pam Amico, CPP Audio/Visual 978-282-2373	Betsy Cziria, CPP Exhibitor Chairperson 603-821-3662	Lynne Schneider, CPP Exhibitors 617-673-8149	Lorraine Tolman, CPP Webmaster, Registration Booth 802-533-7773

Session Descriptions

ADP User Group Panel Discussion: Join ADP representatives and ADP Users for a panel discussion on the latest and greatest ADP has to offer customers, future product developments, and helpful techniques for getting past those stumbling blocks. Please bring your ideas and questions for an interactive and informative session!

ADP Representatives and ADP Payroll End Users

(Session 2)

Ceridian User Group Panel Discussion: Join Ceridian representatives and Ceridian Users for a panel discussion on the latest and greatest Ceridian has to offer customers, future product developments, and helpful techniques for getting past those stumbling blocks. Please bring your ideas and questions for an interactive and informative session!

Ceridian Representatives and Ceridian Payroll End Users

(Session 4)

Family and Medical Leave 2010 Updates: Do you know how to accurately provide all of the FMLA rights to employees while still protecting your employer from abuse? Attending this fast paced session will familiarize you with all the latest FMLA updates including the recent changes made to FMLA by the National Defense Act of 2009. Questions will be taken throughout the session so you will be equipped with ALL the information and administration tools needed to effectively administer this federal law.

Matt Isbell, President, COBRA Resources

(Session 1)

Garnishments: As a payroll professional you may sometimes find yourself struggling to comply with federal and state laws regarding the limitations of withholding and the priority among competing garnishments. Relief is to be found in this session which will straighten out the dilemma.

William Dunn, CPP, Manager of Gov't Relations, APA

(Same class offered Sessions 1 & 2)

Managing Millennials: Managing in today's diverse work environment is not easy. As your senior leadership continues to establish higher and more aggressive goals, your team dynamics are changing as yet another generation, the "Millennials" or "Gen Y", begins to enter the workforce. As a manager, it is important to understand motivations and needs of the associates on your team to achieve high quality production and employee retention targets. Understanding individuals also makes it easier to build successful teams that are necessary to getting the job done in your department. Attending this workshop will aid you in understanding your team members and their respective generational attributes which in turn leads to building positive relationships within your team. The lifecycle of a team will also be addressed as will setting individual and team expectations.

Linda Obertin, CPP, Vice President – Implementations, Fidelity

(Session 4)

Paying Foreign Nationals Around the World: Take some of the daunting complexity out of managing international payrolls by learning to differentiate between the basics of payroll in the United States and those abroad. Included in these basics are payroll cycles, holidays, statutory requirements, new hire and termination processing, banking, withholding, and compliance.

Darin Lowe, Senior Project Manager, Celergo

(Session 2)

Payroll Certification – CPP & FPC: This session will guide payroll professionals interested in the Certified Payroll Professional (CPP) or Fundamental Payroll Certification (FPC) exams. There will be helpful hints, information on format & content of the exams, and guidance on which exam is right for you. Whether you are recertifying, have many years of experience, or are a newcomer to payroll – this session is for you!

Gail Ryan, CPP, Associate Manager, GlobeOp Financial Services, LLC

Session 3)

Session Descriptions

Processing Equity Transactions in Payroll: Many companies face challenges of properly reporting equity transactions deriving from stock options exercises, vesting of restricted stock, and qualifying and disqualifying dispositions of employee stock purchase plan shares. This session will focus on identifying key data elements and establishing best practices with your equity team to ultimately report these transactions properly in your employees' W-2s.

Yoon Park, CEP, Mgr of Compensation, Hologic, Inc.

(Same class offered Sessions 1 & 2)

Project Management Basics: In addition to acquainting yourselves with the basics of managing projects including the milestones they contain, you will be given tips and hints that can be used every day in the multi-tasking world you face as a payroll professional. How many times have you been assigned a project that you may not know how to tackle? This workshop will provide the knowledge and tools you need to start any size project and see it through to successful completion.

Linda Obertin, CPP, Vice President – Implementations, Fidelity

(Session 3)

Recessionary Impact on Unemployment Taxes: We are all aware of the current recession, and as payroll professionals we get an up-front picture of its impact on employer SUI taxes and the potential loss of FUTA tax credits. In this session we will delve into many details underlying three important pieces of knowledge: the current state of the unemployment tax system and FUTA and SUI cost impact, the impact to employers of enacted and passed unemployment tax legislation, and unemployment tax planning and forecasting techniques.

Matthew White, Sr. Regional Tax Manager, TALX Corp.

(Session 4)

Rules of the Road for NRA Taxation: This workshop will provide a framework for understanding the special withholding and reporting rules for payments to nonresident aliens and when they apply. Included will be a discussion of rules exempting payments from tax and the various withholding certificates that apply to nonresident aliens.

Paula N. Singer, Esq., Windstar Technologies, Inc.

(Session 1)

State of Confusion – Introduction to Multi-State Payroll Taxation: Do you have employees who work in multiple states or who live in one state while working in another? Their tax status will give rise to such questions as for which state do you withhold income tax and pay unemployment tax; what are the rules of residence, reciprocity, and nexus; and is there double taxation for telecommuters. Also of concern is the matter of domestic partner health insurance and possibly taxation of benefits in New Jersey and Pennsylvania. These questions will be discussed as well as others which may be raised by participants as you delve into the ever-increasingly complicated world of state payroll tax laws.

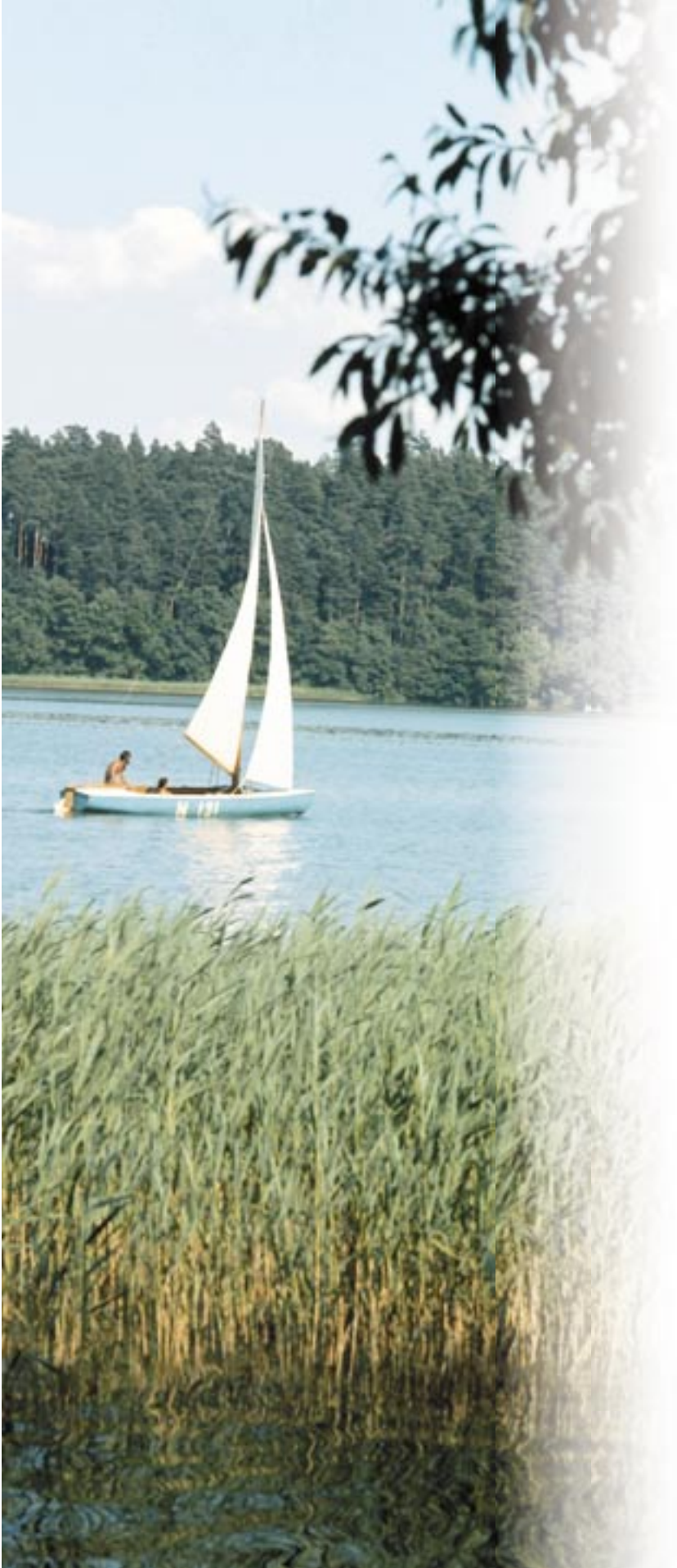
Scott Mezistrano, CPP, Sr Manager of Gov't Relations, APA

(Same class offered Sessions 3 & 4)

Using Metrics: Metrics have a variety of functions within payroll. This session will acquaint you with ways in which they can be used within your organization to measure performance, identify inefficiencies, define baselines, provide a basis for benchmarking, and meaningful reporting. Leave this session knowing how to identify Key Performance Indicators (KPIs) and use them in a meaningful way to let the numbers do the talking to management. Those numbers will speak louder than words.

J. W. Fiocchi, CPP, Consultant, National Speakers Bureau, APA

(Session 3)



Hotel Information

Reservations – Please make reservations by calling the hotel at (603) 888-9970. Identify yourself as part of the New England Payroll Conference to receive the Special Conference Rate of \$119.00 per night. A one-night deposit is required by the hotel at the time of reservation. Plan to make your reservations for the special rate by Sunday, May 16th.

ATTENDEE/GUEST POLICY

While we encourage you to bring your spouse or family to enjoy the lovely area around Nashua, please remember that all conference sessions, breaks, and meals are limited to attendees only.

COCKTAIL SOCIAL

Plan on attending the Wednesday evening Exhibitor Social which will feature more raffles, hors d'oeuvres, cash bar, and time to network with other payroll professionals.

RAFFLES

Donations from your employer to the raffle are greatly appreciated. Past donations have included logo items such as shirts, caps, mugs and more as well as golf equipment, gift certificates and much more. These items will be drawn at the Wednesday evening Exhibitor Cocktail Reception. Also, on Friday, the drawing will be held for the free registration at the 2011 conference for one lucky winner.

You must be present to win any prizes.



We are fortunate to have many exhibitors participating in the Annual New England Payroll Conference. Without their support, we would be unable to provide you with the opportunity for education and networking. The exhibitors will be networking, answering questions, providing information and demonstrating their products and services throughout the conference. We encourage all attendees to visit with and explore the wide variety of information that the exhibitors, who are experts in their fields, have to offer. Opportunities will be available to spend time with the exhibitors throughout the conference.

~ In Appreciation ~



The 18th Annual New England Payroll conference committee would like to acknowledge the following companies for their generosity and support of this year's conference.



Gram's Books



Triumph Learning LLC

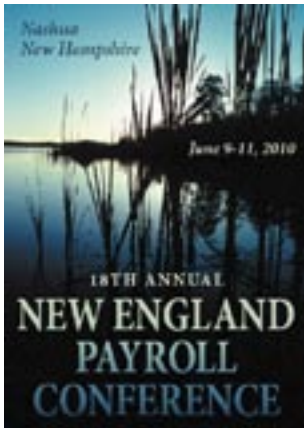
New England Payroll Conference, Inc.

P.O. Box 1112

Billerica, MA 01821-1930

Visit NEPC on the Web:

www.newenglandpayrollconference.org



ATTENTION MAILROOM

If the person on this address label is no longer with your organization, please direct this brochure to the Payroll/HR Department.

DIRECTIONS

Radisson Hotel Nashua | Nashua, NH

11 Tara Boulevard, Nashua, NH 03062 (603) 888-9970

For complete directions please go to the hotel web site at <http://www.radisson.com/nashuanh> click on Map & Directions.